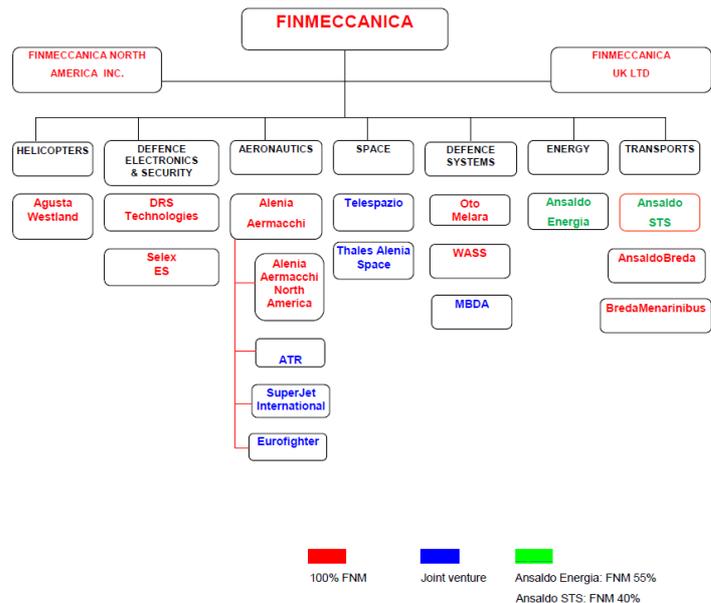


Finmeccanica is Italy's leading manufacturer in the high technology sector and ranks among the top ten global players in aerospace, defence and security. The Finmeccanica Group focuses on the strategic sectors of Helicopters, Defence Electronics & Security, Aeronautics and Space, which generate 85% of revenues and 80% of orders. Finmeccanica is also Europe's leading defence systems company and has substantial expertise and a well-established position on the global transports and power generation markets. It is headquartered in Italy and has permanent bases with significant production assets in four domestic markets, where about 90% of its employees work: Italy, United Kingdom, Poland and United States. Moreover, it has established an important network of partnerships in emerging countries worldwide (such as Russia, Turkey, India, Brazil). In total, it has 67,408 employees, of which approximately 40,000 work in Italy. In 2012 the Group generated revenues of 17.2 billion of which approximately 3 billion in Italy.


Board of Directors (2011 – 2013)
Chairman

Giovanni De Gennaro (*)

Vice Chairman

Guido Venturoni (**)

Chief Executive Officer and Chief Operating Officer

Alessandro Pansa (**)

Directors

Paolo Cantarella
 Giovanni Catanzaro
 Dario Frigerio (*)
 Dario Galli
 Ivanhoe Lo Bello
 Silvia Merlo
 Alessandro Minuto Rizzo (*)
 Francesco Parlato
 Paolo Cantarella

(*) from 4 July 2013

(**) from 13 February 2013

Board of Statutory Auditors (2012 – 2014)
Chairman

Riccardo Raul Bauer

Regular Statutory Auditors

Niccolò Abriani
 Maurilio Fratino
 Silvano Montaldo
 Eugenio Pinto

Alternate Statutory Auditors

Stefano Fiorini
 Vincenzo Limone

Independent Auditors

KPMG S.p.A. (period 2012-2020)

Main stages of our history

1948 - IRI creates Finmeccanica to manage its holdings in the mechanical and shipbuilding industries
1959 - Shipbuilding is split off from Finmeccanica and becomes part of the new Fincantieri
1960 - Finmeccanica creates Selenia, which becomes a centre of excellence in radar production
1969 - Finmeccanica creates Aeritalia, which becomes the most important aerospace company in Italy
1981 - ATR programme, leader in regional turboprops, is launched by Aérospatiale (now EADS) and Aeritalia
1990 - Alenia is created from the merger of Aeritalia and Selenia (then split into Alenia Aerospazio and Alenia Difesa)
1991 - Ansaldo Energia is established and takes on all activities in the energy-generation plants business
1992 - Finmeccanica is listed on the stock exchange
1994 - Finmeccanica acquires EFIM's defence companies (including Agusta, Oto Melara and Officine Galileo)
1995 - Merger of underwater activities of Whitehead (Fiat) and Alenia Elsag Sistemi Navali (FNM). WASS is created
1998 - Finmeccanica and GKN create the joint venture AgustaWestland in the helicopters business
2000 - IRI sells its holding in Finmeccanica on the market. The Italian Ministry of Economy retains a stake of about 32%
2001 - In the missiles sector Finmeccanica creates the joint venture MBDA, with EADS and BAe Systems
2001 - AnsaldoBreda is established as the centre for the Group's electro-mechanical expertise in the rail sector
2002 - A huge programme of acquisitions is launched (including Telespazio, Marconi Mobile, Aermacchi and Datamat)
2004 - Finmeccanica acquires from GKN the 50% of the joint venture AgustaWestland and becomes 100% shareholder
2005 - Eurosystems agreement: assets in avionics, protected communications and ATC systems acquired from BAe
2005 - SELEX companies (Sistemi Integrati, Communications and S&AS- then renamed SELEX Galileo) are formed
2005 - Space Alliance with Alcatel (then replaced by Thales). Now it is formed by Telespazio and Thales Alenia Space
2005 - Finmeccanica creates the joint venture SuperJet International in regional jets with Russian company Sukhoi
2005 - Ansaldo STS is created to carry out rail signalling activities. 60% of the company is listed on stock exchange
2008 - Finmeccanica acquires US company DRS Technologies, active in defence electronics and security
2011 - Finmeccanica sells 45% of Ansaldo Energia to US fund First Reserve Corporation
2011 - Merger of SELEX Communications and Elsag Datamat creates SELEX Elsag
2012 - Alenia Aermacchi is born by merging Alenia Aeronautica with its subsidiaries Alenia Aermacchi and Alenia SIA
2013 - The new Selex ES is created from the merger of SELEX Elsag, SELEX Galileo and SELEX Sistemi Integrati
2013 - Finmeccanica resolves to sell its shareholding in Ansaldo Energia to Fondo Strategico Italiano

Full year 2012 results

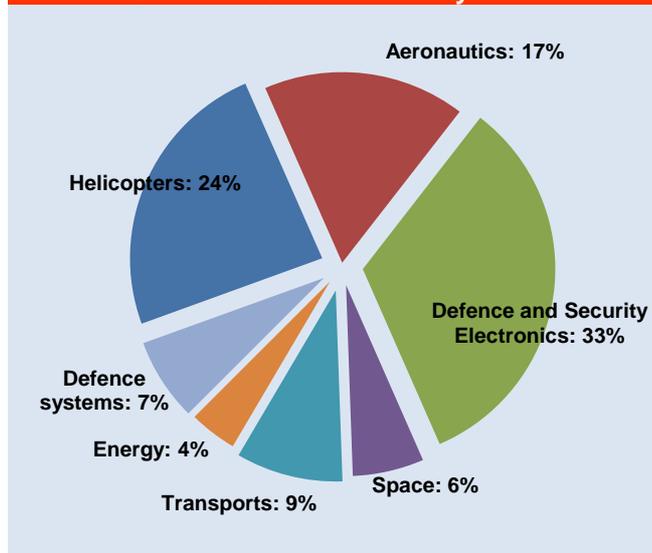
Revenues: € 17.2 billion
EBITA Adj: 1,080 million
EBITA Adj margin: 6.3%
Net profit: (€ 786) million (*)
FOCF: € 89 million
Net debt: € 3.37 billion
Orders: € 16.7 billion
Backlog: € 44.9 billion
Research & Development: € 1.9 billion
Employees: 67,408

(*) the figure is affected by the impairment of goodwill in the Defence and Security Electronics sector for EUR 1,148 million

First six months 2013 results

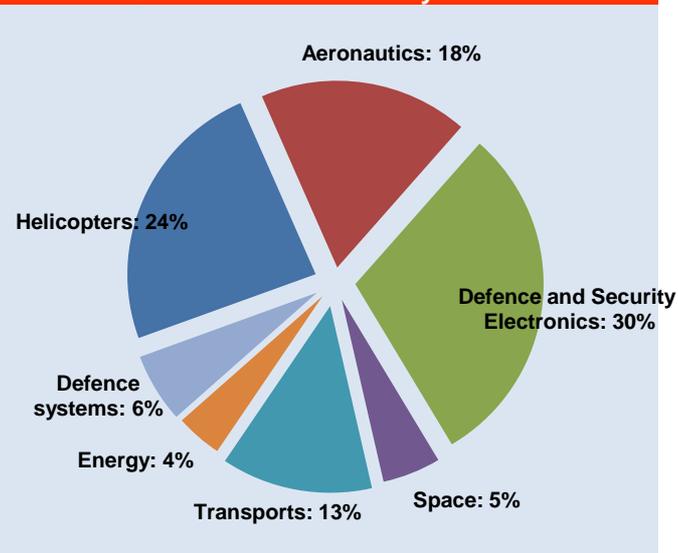
Revenues: € 7.9 billion
EBITA: € 467 million
EBITA margin: 5.9%
Net profit: (€ 62) million
FOCF: (€ 1.4) billion
Net debt: € 4.9 billion
Orders: € 6.2 billion
Backlog: € 42.6 billion
Research & Development: € 856 million
Employees: 66,782

Breakdown of revenues by sector



Update : 31.12.2012

Breakdown of orders by sector



Update : 31.12.2012

Mission and strategy

The Finmeccanica Group wants to be a major player in international markets, by maintaining and increasing its leadership in high technologies which, once developed in the aerospace and defence sectors, can find today new civil applications to guarantee protection and security for people, territories and infrastructures. Finmeccanica is committed to grow both in domestic markets, where it has a stable industrial and commercial base and in international high potential markets, where it is ready to establish well-structured industrial partnerships. In **Italy** Finmeccanica is the main industrial and technological player in the defence field and also has an important presence in civil sectors. In the **United Kingdom** Finmeccanica is the second largest defence company in the country and the largest overseas investor in the UK defence sector. It is also a strategic partner of the British Ministry of Defence for medium-long term programmes. In the **US** Finmeccanica's companies are present in 29 States and are reliable and long term partners of Defence and Homeland Security Departments. In **Poland** Finmeccanica controls, through Agusta Westland, the helicopter manufacturer PZL-Swidnik and has signed a cooperation agreement with Bumar Group in the defence and security sectors. In **Russia** Finmeccanica is present in strategic partnerships in the regional jets (SuperJet 100), in civil helicopters (AW139), in the rail sector, in the postal automation services and in the energy sector. In **India** Finmeccanica established a joint venture with Tata Sons in the helicopters business (assembly line for the AW119) and is an important provider of rail signalling systems. In **Brazil** Finmeccanica is developing an industrial presence and is looking with interest at the opportunities offered by the modernization plans of the armed forces and of the civil infrastructures. In **Turkey** Finmeccanica has established with TAI the joint venture for the ATAK programme and has structured and longstanding partnerships with the country's largest aerospace and defence companies. It has also gained a solid market position in rail transport and energy generation systems.

Technology and Innovation

Finmeccanica's international success is based on technology developed by excellence and continuous innovation, supported by significant investment in research and development. **Every year Finmeccanica invests about 12% of its revenues in research and development activities (€ 2 billion in 2011).**

Much of this investment goes into dual technologies, originally developed for military purposes, and also applied in highly strategic civil initiatives. **78% of investment is concentrated in the three strategic pillars of helicopters, defence and security electronics and aeronautics.**

Finmeccanica ranks top among Italy's major companies in terms of investment in high technology and among the top 50 in the world according to the International R&D Scoreboard 2010 produced by the UK's Department of Trade and Industry (DTI).

Finmeccanica implements various initiatives to disseminate a culture of innovation. In particular:

Mindsh@re. An inter-company technological platform formed of various Technology Communities, within which people share expertise and information to steer research and development activity.

Master Fhink. A tailor-made master's course where the academic, managerial and technological worlds meet, with the aim of training top-notch human resources who can operate in complex and multi-technological environments.

The Innovation Award. A competition that is open to all employees to present their ideas and proposals which, if selected, may be developed for industrial application and often result in the award of a patent.

Finmeccanica SpA's ordinary shares are listed on the Italian stock market (SIFI.MI FNC IM)



23 April 2013

Board of Directors: full year 2012 results

14 May 2013

Board of Directors: results as at 31 March 2013
First quarter 2013 results

29 May – 30 May 2013

Shareholders' meeting: annual report for 2012

3 July – 4 July 2013

Shareholders' Meeting: Integration of the Board of the Directors

31 July

Board of Directors: results as at 30 June 2013
First half 2013 results

7 November 2013

Board of Directors: results as at 30 September 2013
Third quarter 2013 results

Credit rating

Moody's	19/09/2013	Ba1	negative
Standard & Poor's	18/01/2013	BB+	stable
Fitch	18/07/2013	BB+	negative

Commitment to sustainability

Finmeccanica interprets the concept of sustainability as the ability of an organization to generate value overtime. A value which, in Finmeccanica, includes not only economic aspects, but also social and environmental ones. Together with the investments made by shareholders, there are other types of investments made by workers, by partners and by local communities. Each of these contributes to produce the final result; each one legitimately expects to gain recognition for its own commitment. Finmeccanica feels the need to be accountable to all these players for its actions, through the Sustainability Report, which bears witness to the Group's commitment in the three main dimensions of sustainability.

Economic sustainability, aimed at providing a solid base to achieve earnings and well-being for the financial stakeholders and in any case significant for all those with interests that will benefit either directly or indirectly from the value created; **social sustainability**, aimed at development and enhancement of the human resources with close attention to the transparent management of staff, respect for diversity, the creation of a new company culture that rewards talent, creativity and merit, also through specific dedicated programmes; **environmental sustainability**, aimed at protecting the environmental capital and natural and energy resources, through the environmental education of people and the adoption of the most effective technical and management solutions to reduce the industrial activities' impact.

In 2013 the Finmeccanica stock was admitted, for the fourth year running, to the **Dow Jones Sustainability Indexes World and Europe**, which assess the performances of leading companies in terms of economic, environmental and social sustainability.

Our people

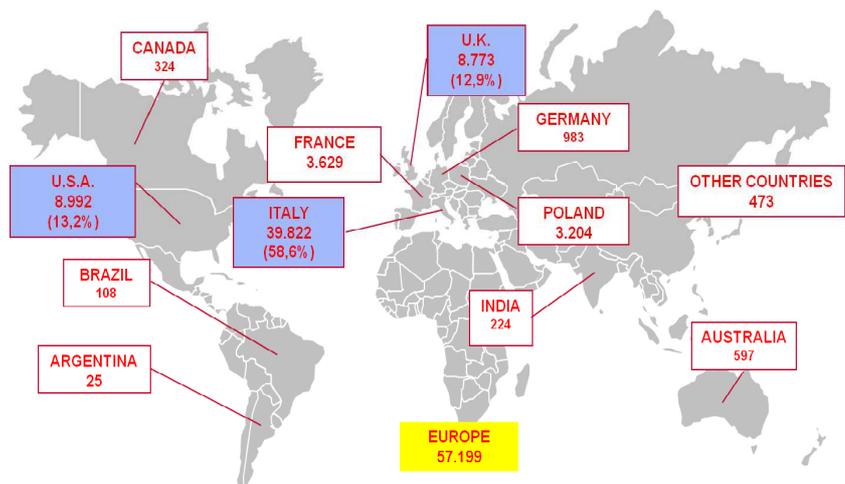
Finmeccanica worldwide

Finmeccanica employees: 67,408
41.1% work abroad

The Finmeccanica Group is present in 5 continents and 50 countries with a total of 406 locations/production facilities, 271 of which abroad (67% of the total).

Intellectual capital

- **30%** of employees are graduates
- **47%** of employees are professionally qualified
- **14,000** aeronautics, electronics, TLC and ICT engineers
- **17,500** specialist technicians



Figures at 31.12.2012



Helicopters. **AgustaWestland** manufactures helicopters and tiltrotors for civil and military use, and is one of the most technologically advanced and competitive players in the global helicopters business. It offers the most comprehensive range of commercial and defence helicopters, covering all the main weight categories, from AW119 Koala, the 2.8 tonne single-engine, to the AW101, the 16 tonne three-engine which is the benchmark in its category. The company also has the relevant expertise to select and install avionics, computerised flight control and mission management systems. The company is one of the main international providers of training and support solutions.



Defence and Security Electronics. **Selex ES** is specialized in engineering and development of hi-tech systems, products, solutions and services for automation, defense communications, professional communications, ICT, logistics and mobility, safety; avionics and electro-optical systems and equipment, UAV; large systems for homeland protection, radar systems, land and naval command and control systems, air traffic control systems. **DRS Technologies** is world leader in integrated products, services and support for military forces and government agencies.



Aeronautics. **Alenia Aermacchi** manufactures military aircraft for combat, transport and special missions, UAVs and aerostructures for commercial aircraft. It is world leader in the design, production and support of military training aircraft and is also active in the civil and military aircraft modifications and maintenance business. **ATR** (50:50 joint venture between Alenia Aermacchi and EADS) manufactures turboprop regional aircraft. **SuperJet International** (51% Alenia Aermacchi, 49% Sukhoi) markets and supports the SuperJet aircraft built by Sukhoi Civil Aircraft Company (25% Alenia Aermacchi). Alenia Aermacchi is part of the the **Eurofighter** consortium (Alenia Aermacchi 21%, BAE Systems 43% and Cassidian 46%), for the production of the multi-role fighter Typhoon.



Space. **Telespazio** is a joint venture between Finmeccanica (67%) and Thales (33%), and is one of the world's leading operators in satellite services dedicated to: networks and connectivity, satellite operations, Earth observation, navigation and info-mobility services. **Thales Alenia Space** is a joint venture between Thales (67%) and Finmeccanica (33%), and operates in the manufacturing segment in the sectors: telecommunications satellites, scientific programmes, Earth observation systems, satellite navigation, orbital infrastructure, and transport and equipment systems.



Defence systems. **Oto Melara** is world leader in the production of small- medium calibre naval artillery, and offers solutions in various sectors such as artillery, armoured vehicles, naval munitions and anti-aircraft systems. **WASS** produces a complete range of light and heavy torpedoes, anti-torpedo countermeasure systems for surface ships and submarines, sonar systems for ships and helicopters, anti-mine equipment and underwater surveillance. **MBDA** is a joint venture between BAE Syst. (37.5%), EADS (37.5%) and Finmeccanica (25%), which manufactures missiles and missile systems.



Energy. **Ansaldo Energia** (Finmeccanica 55% and First Reserve 45%) specialises in the supply of power generation plants and components (conventional thermal plants, simple and combined cycle plants and cogeneration and geothermal plants), nuclear activities (plant engineering, service, waste and decommissioning) and after-sales services. It also operates in the renewable energy business: photovoltaic solar, thermodynamic solar, energy generation from biomass and waste with the use of gas micro turbines.



Transports. **Ansaldo STS** (in which Finmeccanica holds a stake of 40%) designs, builds, manages and maintains turnkey rail and metro transport systems and the related signalling and traffic monitoring systems. **AnsaldoBreda** specialises in the construction of leading-edge rolling stock for rail and metro networks. **BredaMenarinibus** plans, produces, assembles and tests the bodywork and the mechanics of various types of buses.

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